

BRENDA L. JONES

PROFESSIONAL OBJECTIVE

To set the highest standards of professional excellence and to provide superior real estate service with the strictest attention to every detail of the real estate transaction. Brenda is always striving to make each transaction a positive experience that is beyond the clients' expectations. Brenda focuses on implementing cutting-edge technologies, innovative ways of increasing services through the latest educational advances, and demonstrating the highest ethical standards.

PROFESSIONAL EXPERIENCE

1994 - Present <i>Principal Broker</i>	Brenda Jones Real Estate
1984 - 1994 <i>Sales Associate</i>	Century 21 – Perrott Realty
1985	Real Estate Broker's License
1984	Real Estate Salesperson's License

PROFESSIONAL MEMBERSHIPS

1985 - Present	Southwest Vermont Board of Realtors <i>President 1996 and 1997</i> <i>Vice President 1995</i>
1985 - Present	Vermont Association of Realtors <i>Board of Directors 1997 - 2000</i>
1985 - Present	National Association of Realtors
1998 - Present	Vermont Real Estate Information Network (Multiple Listing Service for 85% of Vermont Realtors) <i>Board of Directors 1998 - 2002</i> <i>Immediate Past President 2001 - 2002</i> <i>President 2000 - 2001</i> <i>President Elect 1999 – 2000</i>
1998-Present	<i>Residential Sales Council</i>
2002-Present	<i>Real Estate Buyers Agent Council</i>
2004-Present	<i>International Association of Home Staging Professionals</i>

PROFESSIONAL DESIGNATIONS

2006 – Present	Senior Real Estate Specialist
2004 – Present	Accredited Staging Professional
2002 – Present	Accredited Buyer Representative ?? Fewer than 3% of all Realtors receive this designation.
1998 - Present	Certified Residential Specialist ?? Fewer than 3.5% of all Realtors receive designation.
2000 - Present	Certified Buyers Representative
1987 - Present	Graduate Realtors Institute

PROFESSIONAL AFFILIATIONS

1994 - Present	Floyd Wickman Masters Sales Academy
2001 - Present	CyberStars ?? Vermont Inductee 1 of only 3 members in Vermont
2001 - Present	Real Estate CyberSpace Society
2002 - Present	Howard Britton Star Power Member
2004 – Present	Staged Homes Member

COMMUNITY ACTIVITIES

2000 - 2003	United Way of Bennington County <i>Board of Directors 2001 - Present</i> <i>Campaign Chair 2000, 2001 and 2002</i>
2000 - Present	Mt. Anthony High School Booster Club <i>Board of Directors 2000 - Present</i> <i>Secretary 2000 - Present</i>
1994 - Present	Bennington Chamber of Commerce <i>Board of Directors 2001 – Present</i> <i>Marketing Committee Chair 2003-Present</i>

1998 - 2000

Bennington Business Roundtable
Board of Directors 1998 - 2000
President 1999 – 2000
Vice President 1998

AWARDS RECEIVED

2000

Floyd Wickman Masters Sales Academy
Platinum Award

1999 - 2001

10/100 Award

1995 - 1999

5/50 Award

1985 – Present

Southwest Vermont Board of Realtors

1998

Realtor of the Year

2000 - 2002

United Way of Bennington County
Gold Award for outstanding community service